

Outline

Organization Dutch health care

E-journal access – past

Teaching hospital (STZ) project

- Goal
- Methods
- Results

E-journal access – present

E-access - plans

Hospitals in the Netherlands

8 university hospitals

85 general hospitals

- Individual budget
- Individual choices
- Extensive budgetcycle
- Budget “limits” set by government

Association Topclinical Teaching Hospitals (STZ)

26 large (independent) teaching hospitals

- over 1.500 residents yearly (30% of total in NL)
- focus on teaching (and research) facilities
- “Learning Centre”
 - Medical library
 - Electronic information resources
 - Cooperation

STZ standards

STZ standards for teaching facilities

- minimum level of facilities
- uniformity
- recognizable as “certified” teaching hospital

Sint Antonius Hospital, Nieuwegein and Utrecht

Teaching hospital affiliated with Utrecht University

3 hospital locations

Heart, blood vessels and lung centre

5.000 employees, 880 beds

250 medical staff – 37 specialities

150 residents – 29 specialities



Sint Antonius Hospital, Nieuwegein



E-journal access - past

University hospitals – national UKB licenses

STZ hospitals

- **access through affiliated university, always with limitations :**
 - Part of the staff
 - Part of the workstations
 - Part of the publishers
- **Individual access, based on print subscriptions**
- **Hardly any access**

E-journal access - past

Problems STZ hospitals:

- Dependence universities
- Specific, but small e-journal collections
- Time consuming, expensive

- no STZ look

STZ e-journal project - Goal

Each hospital offers :

- from and integrated with it's own electronical setting
- to *all* hospital personnel and *all* medical staff
- as much e-journals as possible

Preconditions :

- online only access, paper if necessary or desired
- efficiency gain by collaboration
- minimal budgetary consequences

- partner to strengthen negotiation skills



Search for a partner

University libraries

- UKB / University of Maastricht

Subscription agents

- Swets / Ebsco / Ilge (NL)

Aggregator / portal supplier

- Ovid
- E-wise (NL)

Search for a partner - results

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UBM versus STZ-packages - questions

UBM

Advantages : complete solution, large collection, efficient

Disadvantages : too large / too expensive ??

STZ packages

Advantages : customized, no ballast

Disadvantages : time, feasibility + cost unknown

Questions

Are customized packages feasible?

Are customized packages cost efficient?

UBM – Connect-e-UM

Complete solution

- Content / Portal / Support

Pilot

- Content covers circa 60-65% of average STZ collection
- 600 out of 2.000 titels used
- Some technical difficulties
- Support excellent

Methods

Determine “STZ collection”

- Inventarisation journal collection (nearly) all STZ libraries
- Selection of all titles present at least 2x :

490 journals

Methods - 2

compare STZ-collection <-> Connect-e-UM



Limit STZ-collection to similar publishers :

(Elsevier, WileyBlackwell, Springer, Oxford, BMJ, Taylor&Francis)



200 journals



Quotation request Ebsco / Swets / Ilge

Lessons from quotations

- Publishers never offer what you ask for
- Starting point all publishers – keep “spend”
- Scale advantage
 - *Not* in lower prices
 - *Yes* in more content :
 - “cross access” to all STZ titles
- Some publishers extremely hard to negotiate with
- Subscription agents differ only in service, hardly in prices

UBM versus STZ-packages - answers

Are customized packages feasible?

- Customized packages are feasible with most publishers...

Are customized packages cost efficient?

- Customized packages are cost efficient with most publishers...

UBM versus STZ-packages - conclusion

- results of comparison presented to all STZ members
- majority preferred access through agent
- declaration of intent
- final negotiations through Ebsco
- NB almost 2 years..

Results – present situation

- **general agreement STZ – Ebsco**
 - 5 publishers
 - 140 journals
 - 3-year contract, price caps
 - portal / link resolver offer
- **individual agreements member hospitals – Ebsco**
 - 2009 : 16 participating hospitals
 - 2010 : 18 participating hospitals

E-access plans

- **evaluate present situation**
 - analysis user statistics first year
 - analysis document delivery statistics
 - Evaluation meetings member hospitals / Ebsco
- **add publishers – wishlist based on print holdings**
 - (elsevier / jama / societies)

